

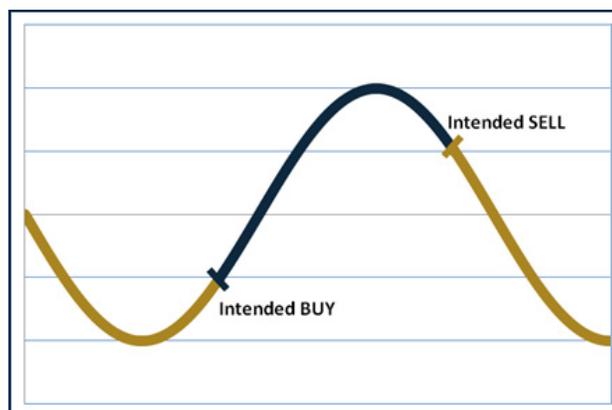
HIGH YIELD PORTFOLIOS

Volatile markets may benefit from downside risk management strategies. Our tactical strategy offers the unconstrained ability to move all assets to cash, subject to liquidity limitations in certain situations, when bond markets trend lower.

The **BTS High Yield (HY) Portfolios** employ an investment philosophy aiming to avoid losses in High Yield bonds during downward trending markets and to find opportunity in upward trending markets.

Buying a High Yield bond fund in 1981 and holding it through current day may have provided a healthy 30 plus year return. Unfortunately, even amidst this long-term Bull market, human behavior sometimes gets in the way of the buy-and-hold intent. At BTS, we believe some investors may tend to wait too long to make buy and sell decisions and risk compromising potential gains.

The **HY Portfolios** use a tactical approach aiming to smooth out those entry and exit points. As illustrated below, by attempting to avoid 80% of down markets and participate in 80% of up markets in High Yield bonds, the portfolios aim for equity-like returns with bond-like risk over the long term.



This graph is for illustrative purposes only to show the goal of BTS' tactical approach. This graph does not represent past BTS performance or guarantee future results. It does not depict any particular time frame or investment.

Seeks To

OFFER AN UNCONSTRAINED APPROACH

TACTICALLY MANAGE

PRESERVE CAPITAL

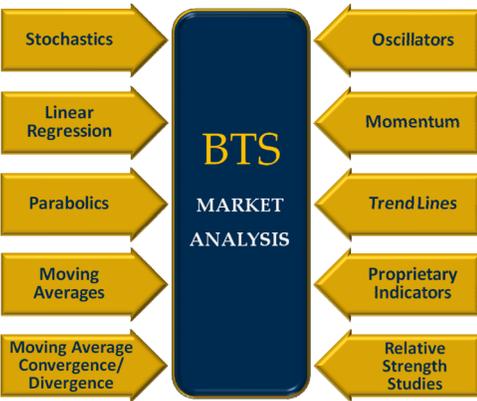
Assets are Allocated to:



NUTS & BOLTS

The **HY Portfolios** tactically move assets between High Yield bond and Money Market funds. BTS attempts to allocate your assets to the High Yield bond sector when High Yield bond prices are rising and aims to preserve capital by being out of the High Yield bond market and in Money Market if High Yield bonds are declining.

The HY Portfolios use a broad range of market trend data, technical analysis and economic factors to allocate assets to the bond sectors that BTS believes will perform best in the current environment for fixed income securities. The strategy is designed for investors who practice patience with the aim of achieving higher than average returns while actively aiming to manage risk and preserve capital in 3-5 year time frames.



The strategy behind the BTS High Yield Portfolios is the core founding investment philosophy at BTS. Launched in 1981, the approach continues to be the foundation for which all other BTS bond timing portfolios are built off of. The ability to move between High Yields and cash within one strategy opened up a whole new set of possibilities to manage risk in the bond market. BTS portfolio strategies can be implemented with your investments held at either Trust Company of America or invested directly with mutual fund or variable annuity companies. Variable annuities are



meant for long-term investing, have additional fees and expenses, and possible surrender charges.

WHERE YOU MAY USE BTS HIGH YIELD PORTFOLIOS	SELECT HIGH YIELD	DIRECT HIGH YIELD
TRUST COMPANY OF AMERICA	✓	✓
SECURITY BENEFIT	✓	
PRUDENTIAL	✓	
JEFFERSON NATIONAL	✓	
MUTUAL FUND & VARIABLE ANNUITY COMPANIES		✓

In the Select High Yield Portfolios, BTS selects the funds used in the portfolio. In the Direct High Yield Portfolios, the client chooses which mutual funds to use in the portfolio.

Investing in bond funds carries some risks including; credit risk, which is the risk that the issuers of the bonds owned by a fund may default (fail to pay the debt that they owe on the bonds that they have issued), prepayment risk, which is the risk that the issuers of the bonds owned by a fund will prepay them at the time when interest rates have declined, and interest rate risk, which is the risk that the market value of the bonds owned by a fund will fluctuate as interest rates go up and down. Lower-quality bonds known as "high yield" or "junk" bonds, present greater risk than bonds of higher quality, including an increased risk of default.

You should carefully consider the investment objectives, risks, and charges and expenses of each investment company included as part of the High Yield Portfolios before investing. The prospectuses contain this and other information. You should carefully read the prospectus of each investment company, which are available from your financial representative upon request.

Investments in funds are not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although money market funds seek to preserve their value at \$1.00 per share, it is possible to lose money by investing in money market funds.

BTS Asset Management is affiliated with BTS Securities Corporation. Securities are offered through BTS Securities Corporation and other FINRA member firms. Advisory services are offered through BTS Asset Management.



PAST PERFORMANCE IS NO GUARANTEE OF FUTURE RESULTS. The allocation of assets and implementation of portfolio management is subject to uncertainties. Loss of capital is possible. BTS advisory fees are described in detail in Part 2 of BTS' ADV and Client Agreement. There is no guarantee that BTS advisory programs will achieve the stated or investor goals.